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VINCENZO CIOFFARI
Modern Language Editor

December 20, 1966

Mr. Manuel Rojas
Vespucio Sur 1919-116
Santiago, Chile

Dear Mr. Rojas:

Miss Cunningham of the Modern Language staff showed me your letter of December 10. We can well understand your position as an author, but at the same time we do have to keep in mind the total cost of our books, otherwise the price becomes non-competitive. The third book of EL ESPANOL AL DIA is going to contain many selections. The average fee which we have assigned for permission for these selections is \$25, and in some very exceptional cases \$50, but certainly not above that sum. The permissions which we request are non-exclusive and leave an author free to grant the same type of permission to as many publishers as he wishes.

It is therefore with great regret that it will not be possible for us to include your story EL VASO DE LECHE in this fine and popular textbook. We were looking forward to using it because it is indeed a fine selection and you are unquestionably one of the most outstanding contemporary Spanish authors.

Sincerely yours,

A handwritten signature in blue ink that reads "Vincenzo Cioffari".

Vincenzo Cioffari

VC/rcm

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